



How to do business with the San Diego County Water Authority

https://www.bidnetdirect.com/california/sandiegocountywaterauthority

Before We Begin

Housekeeping



Here to Help

- Kim Cullen, Director of Marketing at Bidnet Direct <u>kim.cullen@mdfcommerce.com</u>
- Jennifer Nguyen, Assistant Management Analyst Administrative Services at SDCWA

(858) 522-6654 jnguyen@sdcwa.org

• Sabrina Brown Sr. Management Analyst, Administrative Services at SDCWA

> (858) 522-6639 sbrown@sdcwa.org

Bidnet Direct Vendor Support Team

M-F 8am-8pm ET 800-835-4603, option 2



Agenda

- 1. Overview of bidnet direct & California Purchasing Group
 - Notification emails As posted by the Water Authority & Statewide
- 2. Small Business Certification San Diego County Water Authority
- 3. How participating buyers see your company
- 4. NIGP Codes- code categories and why it matters
- 5. Online Demonstration:
 - How to find bids
 - Saving searches
 - Free Registration vs. Purchasing Group vs. Statewide bids
 - Uploading your W-9 & updating vendor profile
- 6. Placing a bid electronically Electronic Bid Submission
- 7. How to register to download documents, addenda & submit bids
- 8. Q&A



California Purchasing Group

→ C	alifornia		ie ★ ★ □	N Update
bidnet direct.	Bid Search Participating Agencies Purchasing Groups Vendor S	Solutions Buyer Solutions	Login Vendor Registratio	
	Search by Keywords or Bid Title		Q Find Bids	
	California Purchasing Group Local California government bids & RFPs		LIFORNIA Bing group	K
	California Purchasing Group Welcome to the California Purchasing Group! Register for extensive access to statewide RFPs, bids and awards throughour local government bid information in a central location, less paperwork and ar governments. Please register with Statewide access for open bids and RFPs	t California. Registered vendors benefit from more state and n easier method of doing business with California state & local from 764 government agencies.	Vendor Registration Grow your government business in California! Register today to receive real-time notifications of matching bids, access documents & receive real- time addendum. REGISTER NOW →	
	Filters 2339 Statewide & Federal Bids 78 Groups Bids What's th	he difference?		
	2,339 Open Solicitations	Published Date (Newest first) Published 10/02/2023 Closing 10/12/2023		

5

Purchasing Groups: **Exclusive Bid Opportunities**



Bids available from 50 states!



Group Notification



Statewide Notification

Statewide Bid O	pportunities - 07/26/2023	3						
BidNet Direct [BidNet Direct]	noreply@bidnet.com]							
io: Kim Cullen (BIDNE	T)							
	Kimberly Cullen BidNet Direct TEST Ac	count		Thursday July	26th, 2023			
	Here are your statewide opportunities. The opportunities listed below are based on your search preferences and have been added in the last day. Click on any of the titles below to view the solicitation.							
	You can refine or expand the list of relevant opportunities you receive by <u>updating your</u> organization categories.							
	Solicitation Title	Organization	Delivery Location	Publication Date	Closing Date			
	CSMART Application Management Services	City of Houston	TX, USA	07/25/2023	08/23/2023			
	OPEN RECORDS SYSTEM	County of Rockdale	Rockdale County, GA, USA	07/25/2023	08/23/2023			
	CLOUD-BASED, VENDOR-HOSTED INTERGRATED PARKING MANAGEMENT SYSTEM	City of Durham	Durham County, NC, USA	07/25/2023	08/24/2023			
	Integrated Law Enforcement System	County of El Dorado	El Dorado County, CA, USA	07/25/2023	08/21/2023			



Dianet aireo	Ct. SOLICITATIONS REPORTS PARTICIPATING ORGANIZATIONS		0
	San Diego County Water Authority Get notified of bid opportunities from San Diego County Water Authority	Q Find Bids	
	San Diego County Water Authority Bid Opportunities Interested vendors are encouraged to review the information provided to familiarize themselves with the Water Authority's purchasing practices. By helping vendor Water Authority seeks to foster relationships with vendors who offer quality goods and services at competitive prices. The San Diego County Water Authority's Smu Program (SCOOP) is designed to maximize small business participation on Water Authority contracts and procurements. SCOOP meets this objective through ourseach activities such as networking, training, and technical assistance. SCOOP facilitates the development and reinforcem need to partner, bid, and perform successfully on Water Authority projects. We welcome your participiation in our soliciation process! Open Solicitations Closed Solicitations	s become familiar with its process, the all Contractor Outreach and Opportunities ent of skill sets that small businesses	
	EXAMPLE Solicitations Closed Solicitations Closed Solicitations Closed Solicitations Closed Solicitations Corder By	s become familiar with its process, the all Contractor Outreach and Opportunities ent of skill sets that small businesses Published Date (Newest first) v	
	Expression San Diego County Water Authority Bid Opportunities Interested vendors are encouraged to review the information provided to familiarize themselves with the Water Authority's purchasing practices. By helping vendor Water Authority seeks to foster relationships with vendors who offer quality goods and services at competitive prices. The San Diego County Water Authority's Bur Program (SCOOP) is designed to maximize small business participation on Water Authority contracts and procurements. SCOOP meets this objective through outreach activities such as networking, training, and technical assistance. SCOOP facilitates the development and reinforcem need to partner, bid, and perform successfully on Water Authority projects. We welcome your participiation in our soliciation process! Open Solicitations Closed Solicitations RFP-JN-WaterEfficientLandscapesDirectInstall WaterEfficientLandscapes-Direct Install Project California	s become familiar with its process, the all Contractor Outreach and Opportunities ent of skill sets that small businesses Published Date (Newest first) Published 09/20/2023 C Closing 10/30/2023	

https://www.bidnetdirect.com/california/sandiegocountywaterauthority

For questions, contact the Purchasing team at **scoop@sdcwa.org.**

- Getting comfortable with technology of Bidnet Direct
 - Certification get re-certified
 - Electronic bid submission

The Water Authority's SCOOP – Small Business Program





Partnering with Small Businesses

The Water Authority works with small businesses to procure goods and services that support the essential work of the agency. The Small Contractor Outreach and Opportunities Program, known as SCOOP, is designed to maximize small business participation on Water Authority contracts and procurements.

If your company is interested in doing business with the Water Authority, following a few simple steps will help you begin to position your company to win a piece of the Water Authority contracting pie:

 Review goods and services the Water Authority typically solicits competitive proposals and bids.

• Register your company with Bidnet's California Purchasing Group, which





Purchasing Goods and Services to Support Essential Work

The Water Authority purchases a variety of goods and services — including materials, supplies, equipment, maintenance services, professional and nonprofessional services, and construction services – through a variety of procurement methods.

For questions, contact the Purchasing team at vendors@sdcwa.org

SMALL BUSINESS RESOURCES

https://www.sdcwa.org/work-withus/small-business-programs/

PURCHASING OVERVIEW

https://www.sdcwa.org/work-withus/purchasing-overview/

The Water Authority's SCOOP – Small Business Program

Get Re-Certified on Bidnet Direct for 3-year term (36 months)



The Water Authority's SCOOP – Small Business Program

powered by mdf commerce			, on on one of the	
		Q E	3	Ø
	S	earch Matching	Profiles Bid	Management
San Diego County W	ater Authority S	Small Busines	Application	1 Need help fi
DRAFT (NOT SUBMITTED YET)	ype Version			
	ptional 1			
	1		2	
	Form		Submission	
Company and Contact Information				
Please complete the following infor Legal Company Name*	mation to apply for small bus Main Co	iness certification with the ntact Name*	San Diego County Wa	ater Authority.
Email*				
Small Business Contact Informatio	n			





Get Re-Certified on Bidnet Direct

How Participating Buyers See Your Company

What Buyers See: Vendor Search

NIGP Codes

⊻ NI	GP Categ	jories	44 S	elected
Cate	gories Se	elected (44)	С	lear All
\sim 2	257	DEFENSE SYSTEM AND HOMELAND SECURITY EQUIPMENT, WEAPONS AND ACCESSORIES	Û	
	25726	CBRNE Medical Supplies and Pharmaceuticals (Not Otherwise Classified) CBRNE Medical Supplies and Pharmaceuticals (Not Otherwise Classified)	Û	
~ 4	465	HOSPITAL AND SURGICAL EQUIPMENT, INSTRUMENTS, AND SUPPLIES	Û	
	46501	Analyzer Equipment, Medical (Not Otherwise Classified) Analyzer Equipment, Medical (Not Otherwise Classified)	Û	-
Cate	gories	architect		Q 😧
\sim	208	COMPUTER SOFTWARE FOR MICROCOMPUTERS, SYSTEMS, INCLUDING CLOUD-BASED (PREPROGRAMMED)		
	20812	Architectural Software Architectural Software		
\sim	209	COMPUTER SOFTWARE FOR MINI AND MAINFRAME COMPUTERS (PREPROGRAMMED)		
	20914	Architectural Software (MInI/Mainframe) Architectural Software (MInI/Mainframe)		
\sim	305	ENGINEERING AND ARCHITECTURAL EQUIPMENT, SURVEYING EQUIPMENT, DRAWING INSTRUMENTS, AND SUPPLIES		•
his cop s protec r its au	py of the N cted unde ithorized s	IIGP Code is the property of the National Institute of Governmental Purchasing, Inc. (NIGP), is displayed and used by BidNet under license from Periscope Holdings, Inc. (the authorized sub-licens r the copyright laws of the United States. It may not be copied or used (in whole or part) by any party unless such party is authorized to do so under the terms of a written license agreement enten sub-licensors expressly authorizing such party to use the NIGP Code. Unauthorized copying or use is prohibited. Dated: January 2016	sor of NIG red into w	8P), and rith NIGP
		CANC	CEL	SAVE

- Category codes used by local government agencies
- 5-digit codes
- How you get "matched" or sent an opportunity by a participating agency
- Updating your codes by editing under "My Organization"

Online Demonstration



Deadline & Solicitation

(?)

RFP-JN-WaterEfficientLandscapesDirectInstall ·	Water Efficient Landscapes - Direct Install Project



Time Left to Bid 28 d 03 h 06 m
Notice
Categories
Documents
Q & A
Document Request List
Audit

Reference Number 0000330512

Owner Organization WR-WCP

Solicitation Number RFP-JN-WaterEfficientLandscapesDirectInstall

Source ID PU.OTH.USA.2488859.C14721901

Details

Location United States, California, San Diego County

Piggyback Contract

Yes

Dates

Publication 09/20/2023 03:30 PM EDT

Bid Intent Deadline 10/30/2023 03:00 PM EDT

Questions are submitted online Yes 2

Issuing Organization San Diego County Water Authority

Solicitation Type RFP - Request for Proposal (Formal)

Title Water Efficient Landscapes - Direct Install Project

Purchase Type Duration: 4 years Option: 1 year

Bid Intent Optional

Question Acceptance Deadline 10/06/2023 03:00 PM EDT

Closing Date 10/30/2023 03:00 PM EDT

RFP-JN-WaterEfficientLandscapesDir	rectInstall - Water Efficient Landscapes - Direct Ins	tall Project		Bid Intent	Place Bid	Download	:= Notes
	Reference Number 0000330512		Issuing Organization San Diego County Water Authority				
Notice	Owner Organization		Solicitation Type REP - Request for Proposal (Formal)				
Categories	Solicitation N RFP-JN-Wate Place a Bid		Adscapes - Direct Insta	III Ş roject			
Q & A	Source ID RFP-JN-WaterEfficientLandscapesDirectInsta Direct Install Project	ll - Water Efficient L	andscapes -				
Document Request List	Closing Date: 10/30/2023 03:00 PM EDT						
Audit	Details Location United States Please select the desired action and click on Cont Onited States Place a new Bid	inue.					
	Place a No Bid Piggyback Co Yes	Cancel	Continue				
	Dates Publication 09/20/2023 03:30 PM EDT		Bid Intent Optional				
	Bid Intent Deadline 10/30/2023 03:00 PM EDT		Question Acceptance Deadline 10/06/2023 03:00 PM EDT				
	Questions are submitted online Yes		Closing Date 10/30/2023 03:00 PM EDT				

RFP

Important reminders:

- Document titles
- Follow directions!

23 - Construction Project		s	tatus BID NOT SUBMITTED	Closing Date 12/01/2022 03:00 PM ES	Time Left to Bid 40d 22h 22m	0
Create Bid						
1 Proposal 2 Submission 3 Confirma	tion					
Documents Pricing					_	
Bid Documents - Bid Documents				OPTIONAL	^	
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RFP123 - Construction Proposal.pdf	491 Kb	11/01/2022 11:11 AM ED	T C	COMPLETED	:	
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			•			

II Ooops! I uplo wrong doo	oaded the sument.	On Bid Docu Hamburger	ments scree icon → Remo	n: ove Document	
	Documents defining the proposal			OPTIONAL	
	Drag & Drop	E.zip Drag & Dro	p r zip file		
	Collapse All Expand All	UN <u>MONSE IN 199</u>			
	File	Size	Uploaded Date	Processing Status	:
	RFP123 - Construction Proposal.pdf	491 Kb	11/01/2022 11:11 AM EDT	COMPLETED	:

(Optional) is found on any document NOT required

Save & Quit to come back later

Click "Next" for pricing & to finalize

RFP123 - Construction Project		Status BID M	NOT SUBMITTED	Closing Date 12/01/2022 03:00 PM	IEST 4	me Left to Bid Od 22h 22m	0
Create Bid							
1 Proposal 2 Submission 3 Confirm	nation						
Documents Pricing							
Bid Documents - Bid Documents				OPTION	•		
Documents defining the proposal							
Drag & Drop or browse for your file	Drag & Dr or browse for yo	op pur zip file					
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RFP123 - Construction Proposal.pdf	491 Kb	11/01/2022 11:11 AM EDT	Сом	PLETED	:		
			Cancel	Save & Quit	Next		

Make certain to read any notes; on each page of the submission process & in the documents provided in the request.



For security purposes, enter your:

- Full name
- Re-enter your password for **Bidnet Direct;** and
- Confirm

2123 - Co	nstruction Project			Status BID NOT SUBMITTED	Closing Date 12/01/2022 03:00 PM EST	Time Left to Bid 40d 22h 22m	0
	Create Bid						
	Proposal 2 Submis	sion 3 Confirmation	n :				
	Exceptions Does this bid contain exceptions? No Yes						
	Bidder Compliance & Au The Bidder agrees to submit and s been completed. Bidder represents and warrants the each and every term, condition, art I declare that the foregoing is true. Bid Submitted Dy (Full Name)* John Doe	Ithentication ign this Bid electronically and at the person signing this Bid icle and obligation of this Bid and correct For security reasons pleas	d agrees that his/her bid is valid, authorized I is an authorized agent who has fulfilled all g and any resultant Contract. He re-enter your password*	, and binding; and certifier requirements to possess	s that all required documentation h actual authority to bind Bidder to	185	
	← Previous			Cancel	Save & Quit Submit B		
		E	BID SUBMISSION CONFIRMATION				l
			Submission will make the bid activ	e and submit it to the	solicitation owner. Are you	sure you want to pro	ceed?

create Bid		8 B
Proposal (Submission 3 Confirmation	
Your bid for solicitation	"12345321 - Auditing Services" has officially been submitted. You will receive notifications by email when amendments are issued	
Bid Submission Date Confirmation Number	02/17/2023 03:53 PM EST 0000009180	
You can download a PI	DF version of this confirmation for your records.	
Take note that you can	withdraw and modify your bid up until the solicitation's closing date set for 02/28/2023 04:00 PM EST.	
	\searrow	

Bid Management Search by Solicitation Number or Title Q Advanced Sol.Number ▲ Title Closing Date (Time Remaining) Bid Status Bid Submission Date Confirmation No. 1130817 Diving program Management Services 09/08/2021 03:00 PM EDT Submitted 08/25/2021 01:41 PM EDT 0000018563 1 result found View View View View View	bidnet di	rect. df commerce	SOLICITATIONS PARTICIPATING ORGANIZATIONS					0 1
Sol.Number Title Closing Date (Time Remaining) Bid Status Bid Submission Date Confirmation No. 1130817 Diving program Management Services 09/08/2021 03:00 PM EDT Submitted 08/25/2021 01:41 PM EDT 0000018563 View View Withdraw	Bid Managerr	nent				Search by	Solicitation Number or Title C	Advanced
1130817 Diving program Management Services 09/08/2021 03:00 PM EDT (14d 1h 17m) Submitted 08/25/2021 01:41 PM EDT 0000018563 View View View View View View View View		Sol.Number 🔺	Title	Closing Date (Time Remaining)	Bid Status	Bid Submission Date	Confirmation No.	
		1130817 1 result found	Diving program Management Services	09/08/2021 03:00 PM EDT (14d 1h 17m)	Submitted	08/25/2021 01:41 PM EDT	0000018563 View Withdraw	

Registration



Package Selection

- Select the package that makes the most sense for your company
- For maximum bid opportunities, select Federal Bids to receive matching email notification from ALL Participating Member Agencies, State & Local, and Federal bids across California (subscription fee required)
- Limited package provides access to all bid information; however, you are **not notified** when you match with new information as it is published. Vendors can still view, search, download and respond electronically to solicitations at **no cost**.
- You can also add more States you are interested in doing business by clicking "Modify States"
- Press Save and Continue



Personal Information & Advertising Package

- Also in this section, an option is available to add your logo, product sell-sheets, catalogues, etc. to your company profile
- You can add this to your profile or click on the toggle to remove the Advertising Package. You can always add this later.
- Review your personal information and click "Save and Continue"
- Note: If you did not select any paid packages, the button will say "Finalize the Registration". Skip to page 7.



irst Name	Last Name			
Nap	Fortich			
Company Name	Phone Number			
Example Construction Services	518 245 2368			
mail Address nap.fortich@exampleconstruction.com	Username nap.fortich6			
Connection Details				
nap.fortich@exampleconstruction.com	nap.fortich6			
assword	Confirm Password			
•••••				
I agree to the <u>Terms & Conditions</u> stated herein I am an authorized representative of the above-named Stand out from the competition! Advertise your company's brand & of Showcase your sell-sheets & one-pag Onthe the attention of one provide	fering Added \$64.95			
 Catch the attention of more buyers 				

Added \$64.99

Payment Information (if applicable)

- If any paid registration options were selected, you will be prompted to enter your credit card information
- You can review the amount and the user information on the right screen
- Finalize the registration

					order Details	
3 Payment Method				Federal Package (One year)		
Card Holder Name					California California Purchasing Group Enhanced Advertising Profi) ile \$64.95
Card Number	Expiry Date	Security Code			Sub-Total	\$604.95
0000 0000 0000 0000	MM/YY	CVV	(?)		Total	\$604.95
Address City	Zip/Postal Code				Prices are in US Dollars. All fee refundable. Your subscription v automatically every year. Your \$604.95 (plus applicable taxes We will place these charges ag card on file next year unless yo subscription beforehand. Your time, but cancellation goes into of your next billing cycle.	is are non- will renew next payment of) is due next year. Iainst your credit vu cancel your may cancel at any o effect at the start
Country	State/Province				User Information	1
United States	Choose a state/	province	~		Nap Fortich	
					Example Construction S	ervices
Finalize the registration					nap.fortich@exampleco m	nstruction.co

Complete & Activate Account

- This confirmation page will show your subscription details and the activation email will be sent to you in a few minutes
- Check your email to complete the registration process & verify your email address. *Make sure* to check your Spam Inbox if you have not received your activation email.
- Click on the link and login using the username and password you entered

\bigotimes
Thank you for subscribing. Welcome, Nap Fortich.
Your activation email is on its way to nap.fortich@exampleconstruction.com inbox. To continue and gain access to your account, follow the instructions indicated in the activation email. In the meantime, find your subscription details below.
Subscription Details
You purchased the Federal Package - California and Enhanced Advertising Package
You will be charged \$516.00 (plus applicable taxes) yearly
Primary Contact
Nap Fortich
Example Construction Services
nap.fortich@exampleconstruction.com
518 245 2368
Payment Method

Sample Email:



Category Code Selection

- Upon your initial login, you will be asked to select the category codes of the products or services your company offers
- Search by keyword & select all the codes that apply
- This information is used:
 - For automatic email notifications when you match with new solicitations
 - In your company profile for buyers to search & find by product/service requirements
 - For any "invitation" to bid manually requested by buyers

ategories S	Selected (3)		
✓ 155	BUILDINGS AND STRUCTURES: FABRICATED AND PREFABRICATED		ť
15500	BUILDINGS AND STRUCTURES: FABRICATED AND PREFABRICATED		Ű
∨ 918	CONSULTING SERVICES		Ű
91800	CONSULTING SERVICES		ť
91819	Buildings, Structures and Components Consulting Buildings, Structures and Components Consulting		ť
ategories		Consult	٩
∨ 905	AIRCRAFT AND AIRPORT OPERATIONS SERVICES		
90528	Aviation Analytical Studies Including Surveys (See 918-12 for Consulting) Aviation Analytical Studies Including Surveys (See 918-12 for Consulting)		
✓ 911	CONSTRUCTION AND UTILITIES, HIGHER EDUCATION		
91158	C.I.P., Special Consultants C.I.P., Special Consultants		

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Additional Information

- Additional information such as your type of business structure, and any DBE or other certification will be asked
- You may also upload your W-9 form directly to your company profile (agencies prefer this)
- This information is used:
 - In your company profile for buyers to search & find by product/service requirements
 - For any "invitation" to bid manually requested by buyers

	2		
1 - Category Selection	2 - Additional Informat	ation 3 - Confirmation	
Business Structure* Public Corporation Private Corporation Partnership LLC or LLP Individual/Independent Contractor/Sole Proprietor Joint Venture Non-Profit Organization Government Agency Organization exempt under Sec 501 (a) Other	Busines Smal Smal Hinto Busines Smal Busines Mino Wom Veter Disat Disat Disat Servi Histo Histo Histo Other	ess Type all ge tority Owned man Owned eran Owned abled advantaged rvice Disabled torically Underutilized Business (located in a HUB Zone) torically Underutilized Business (not located in a HUB Zone) storically Black College or University ter	
Owner Ethnicity □ Caucasian □ Hispanic ☑ Asian/Asian Pacific □ Sub-Continent Asian (Asian Indian) □ African American/Black □ Native American □ Other Number of Employees*	Establis	lished Since*	
11 to 50	▶ 2005	5	
W-9			
≰Upload W-9 form			

Registration Complete!

- Login and start looking at open solicitations from San Diego County Water Authority
- If you selected the paid e-mail notification for Group, Statewide or Federal Opportunities, new notifications of solicitations that match your profile will start immediately
- Need help registering or navigating the system? Contact the Bidnet
 Direct Vendor Support team at 800-835-4603, option 2



Here to Help

- Kim Cullen, Director of Marketing at Bidnet Direct <u>kim.cullen@mdfcommerce.com</u>
- Jennifer Nguyen, Assistant Management Analyst Administrative Services at SDCWA

(858) 522-6654 jnguyen@sdcwa.org

• Sabrina Brown Sr. Management Analyst, Administrative Services at SDCWA

> (858) 522-6639 sbrown@sdcwa.org

Bidnet Direct Vendor Support Team

M-F 8am-8pm ET 800-835-4603, option 2



